

Behavioural Styles Report

Extended DISC®

A JOURNEY OF SELF DISCOVERY

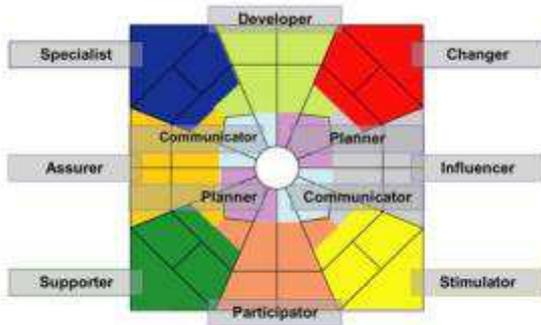
A comprehensive yet simple tool that will help you to understand yourself, support your meaningful relationships and maximise your future relationships. Extended DISC® will change the way you think and behave. BTB offers a range of products and support around the Extended DISC® product.

- Individual Reports
- Couple's Reports
- Individual Coaching either face to face or via Skype
- Couple's Coaching either face to face or via Skype
- Team Coaching only face to face
- Group Training in using Extended DISC® in the workplace

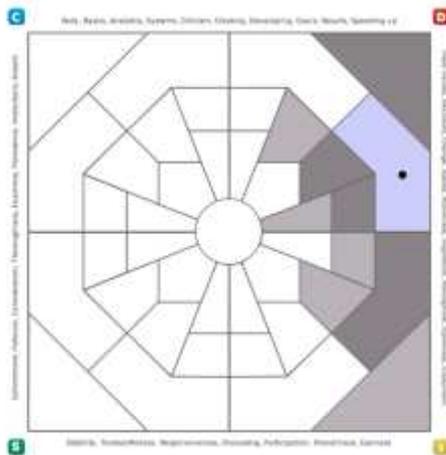
Extended DISC® can be used as a one off personal development opportunity or as part of a short or long term coaching strategy. You decide how you want to use the tool for the maximum benefit of your relationships, team and organisation. Your report includes the following:

- A description of you as you might be seen by others including your key attributes, your ideal management, communication and decision making styles.
- A summary of your motivators, strengths and development areas.
- A diamond graph showing your natural behavioural style, your flexibility zones and your high energy consumption areas.
- A diagram of your natural behavioural style, called profile 1 and your adapted behavioural style, called profile 2.
- A full colour graph of your natural role within a team.
- Questions to stretch and challenge you in your understanding and application of the profile.

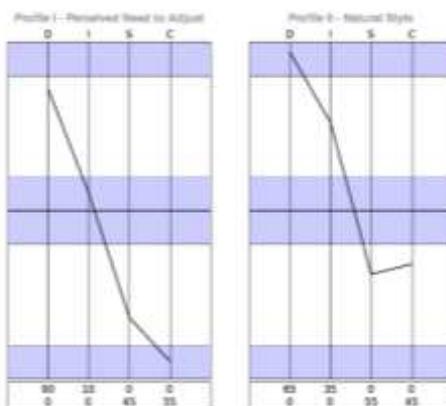
YOUR BEHAVIOURAL REPORT



Used the world over Extended DISC® is an online psychometric tool developed to extend our understanding of human behaviour. Your customised report will identify your natural style of contribution as show on the left.



Your report will identify the areas where you work naturally with little effort and those that require more energy input from you. During your debrief you will find out more about your strengths and those areas where you can excel with very little effort.



Your report will measure your natural and adjusted scores. During a debrief the adjusted scores will be explained as they represent a snap shot of your current situation in life.

MARINA SHEARER

BSc Psychology, Coach, Consultant, Speaker, Trainer

Marina is an experienced consultant and facilitator with 25 years of training and consulting. Marina's life experience of establishing two successful businesses, balancing a family and upskilling organisations demonstrates a huge range of skills. Marina uses the Extended DISC® Assessment to help individuals be the best that they can be. This system is recognised as one of the most comprehensive tailored personal behavioural analysis reports available today. This investment will change the way you see yourself and others and gives the opportunity for huge personal growth and development as well as greater success in connecting and relating to others. Marina spent 15 years as a facilitator and consultant at the NZ Institute of Management, she has consulted for People Power and spent 5 years as the CLEAR Communications consultant/facilitator for the South Island. Today Marina runs her own consulting and coaching organisation BTB and helps individuals and organisations to maximise their potential.

Key Clients have included:

Hurunui District Council, Timaru District Council, Christchurch City Council, Waikakariri Council, The Canterbury District Health Board, The NZ Fire Service, SouthPower, Canterbury Breastcare, MainPower, Meridian, Hanmer Springs Thermal Pools and Spa, Ravensdown fertiliser, Polkadots Preschool, Hurst Lifecare, Little Wonders Childcare and many more.

TESTIMONIALS

I decided to book in for an Assessment debrief with Marina afterwards as I was in the midst of a life and work transition. I live in Sydney so my debrief was done via skype which worked really well. The test itself didn't take a lot of time and I initially wondered how it would be able to 'understand' me. When I got the report back, I found the information in the report to be extremely accurate (dare I say, scarily accurate!) and I could relate to so much of what it said. Marina walked me through the report, pointing out areas that are learned behaviours and explaining my strengths and opportunities. I learned about the things that zap me of energy and also where my strengths are. It all made complete sense to me. I found the process and Marina's debrief to be incredibly helpful and I would definitely recommend it to others. Marina is a warm, engaging facilitator and her insight and understanding of this test along with how it applies to your life & work, was incredibly helpful to me. Highly recommended.

July 2016 Janelle Ruthven, Owner of The Grace Files, Sydney

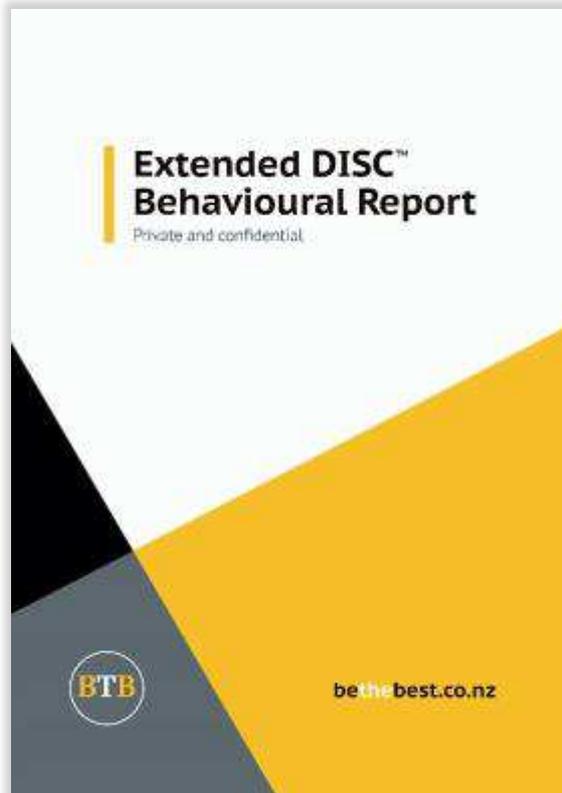
I've had a one on one coaching session with Marina. I found this one on one approach to be fantastic as Marina took on board my needs and tailored the session just for me, she gave me some creative positive ways to deal with different situations. I feel more confident to deal with these situations as they arise now.

June 2016 Gemma Chick Polkadots Preschool, Culverden, North Canterbury NZ

Profiling with Marina Shearer has been a very positive learning experience. We did this as a family group and Marina's skill and expert knowledge enabled us to get the most out of the informative reports. Marina guided us through it in a thoughtful and professional way. A lot of what we knew about ourselves was affirmed and Marina helped us to dig that little bit deeper. A great tool to learn more about yourself and those you live and/or work with.

July 2016 Sara Heard, Mt Cass, North Canterbury NZ

INVESTMENT



Extended DISC® online test \$170

Your login will be emailed to you for a 20minute online questionnaire. Following this you will be emailed a pdf copy of your personalised report within 48 hours.

Hard Copy Report \$30 (optional)

Your Extended DISC® report is printed in full colour and bound as illustrated in this photo.

Debrief face to face or via skype

1 hour \$80

In this 1 hour debrief your report will be completely explained to you and you will be able to ask any questions about understanding your report.

Couples Report and 1 hour Coach \$100

Both individuals must first have an individual report. The couples report will be emailed as it is much bigger than the individual report. During the coaching the couple will receive advice on building their relationship and understanding each other.



Quick Reference Card \$10

Three sides of tips for how to relate and identify different DISC styles and how to understand the dislikes of others. This quick tips card is described as “GOLD” by those who use it.

To book in please email

marina@bethethebest.co.nz